Marubeni

January 22, 2020

Marubeni Corporation

Establishment of a Joint Venture : Panamax-Type Bulker Shipping Pool

~Collaboration with Klaveness~

Marubeni Corporation (hereinafter, "Marubeni") and leading Norwegian Ship Owner and Operator Torvald Klaveness (hereinafter, "Klaveness") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner and Operator Torvald Klaveness") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner and Operator Torvald Klaveness") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner and Operator Torvald Klaveness") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish Maruklav Management Inc. (hereinafter, "Norwegian Ship Owner") have agreed to establish the same of th

"MaruKlav"). MaruKlav will be a joint shipping pool managing a global fleet of Panamax-size bulk carriers, and is expected to commence operations on April 1<sup>st</sup>, 2020. With around 30 vessels, this will be one of the world's

largest Panamax-type bulker pool.

Due to the projected increase in seaborne trade in all trade segments as a result of economic and population

growth across the globe, the trading pattern for bulk carriers become more complex, and efficiency in trading

and operating vessels will become even more important. MaruKlav will control a substantial number of vessels

and will be able to take advantage of scale of fleet and positioning vessels effectively in order to provide high

quality service to customers.

The consolidation of the two pools through MaruKlav, each previously managed separately by Klaveness and

Marubeni respectively, will bring a wealth of added-experience into the pool and maximize return to pool

participants. It will also contribute to a high level of customer satisfaction.

Marubeni's in-house owned fleet of modern low-emission economical Panamax ships are expected to form part

of the joint pool after the commencement of MaruKlav's business operations. Through MaruKlav, Marubeni

seeks to not only maximize profit, but also bring better and more efficient transportation of grain and natural

resources to the world.

<Outline of Klaveness>

Company Name : Torvald Klaveness Group

Location : Drammensveien 260, Oslo, N-0283, Norway

Founded: 1946

Chairman : Mr. Trond Harald Klaveness

Business : Shipping

Offices : Oslo, Singapore, Dubai, Manila

HP: https://www.klaveness.com/

## Marubeni



Panamax-type bulk carrier