

Mar. 27, 2013

Company Name: Marubeni Corporation

Representative: Teruo Asada President

& CEO

TSE Code: 8002 (1st Section)
Contact: Hirokazu Iwashima

General Manager, Media

Relations Sec.

(TEL+81-3-3282-4803)

Announcement Regarding Conclusion of "Letter of Agreement on Strategic Partnership"

Aeon Co., Ltd ("Aeon") and Marubeni Corporation ("Marubeni") have agreed on the terms below regarding changes to the support system of restructuring The Daiei, Inc. ("Daiei") together with the formulation of a strategic partnership between Aeon and Marubeni.

## 1. Aims

Under the Agreement, Aeon and Marubeni, based on the relationship of mutual trust, are aiming to enhance our business value by forming a strategic partnership to provide products and services with lower prices and high qualities to customers collaboratively utilizing Marubeni's global procurement network and Aeon's retail network, as well as by collaborating on efficient supply-chain management, the procurement of safe and reliable products, and the creation of a network service and a supermarket business alliance in the Kanto region.

## 2. Daiei Stock

Regarding the tender offer of Daiei stock conducted by Aeon, Marubeni has agreed to offer 48,360 thousand shares (24.3%) of Daiei stock held by Marubeni and Marubeni Retail Investment (jointly "Marubeni"). Meanwhile, Marubeni will retain its 9,932 thousand shares (5%) and will continue cooperating with Aeon for the growth of Daiei going forward.

## 3. Strategic Partnership between Aeon and Marubeni

1. Aeon and Marubeni will collectively proceed on efforts to develop new domestic and overseas supply sources and to reduce costs through simplifying the supply chain. Aeon will also work together with the Marubeni Group ("the Group") to utilize the Group's management resources such as food material supplies including grains, and to expand and streamline procurements and distributions in fields of various processed foods and perishables.

2. Aeon and Marubeni will proceed on deliberation with an aim to create an alliance of supermarket businesses in the Kanto region that stock top brands chosen first and foremost by customers within the competitive global context.