



Outline of Consolidated Financial Results for FY2013/3

Marubeni

(TSE Code: 8002)



Agenda

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DISCLAIMER REGARDING FORWARD-LOOKING STATEMENTS

THIS DOCUMENT CONTAINS FORWARD-LOOKING STATEMENTS ABOUT THE PERFORMANCE OF MARUBENI AND ITS GROUP COMPANIES, BASED ON MANAGEMENT'S ASSUMPTIONS IN LIGHT OF CURRENT INFORMATION. THE FOLLOWING FACTORS MAY THEREFORE INFLUENCE ACTUAL RESULTS.

THESE FACTORS INCLUDE CONSUMER TRENDS IN JAPAN AND IN MAJOR GLOBAL MARKETS, PRIVATE CAPITAL EXPENDITURES, CURRENCY FLUCTUATIONS, NOTABLY AGAINST THE

U.S. DOLLAR, MATERIALS PRICES, AND POLITICAL TURMOIL IN CERTAIN COUNTRIES AND REGIONS.

^{*} Please note that the Company adopts US GAAP up to FY2013/3 and IFRS from FY2014/3 onward. The figures on this document are therefore presented accordingly.

^{* &}quot;Net income attributable to Marubeni Corp." is hereinafter described as "Net income".



1. FY2013/3 Financial Highlights

(billions of yen)	FY2007/3	FY2008/3	FY2009/3	FY2010/3	FY2011/3	FY2012/3	FY20	13/3	FY2014/3
							yearly actual	(variance from FY2012/3)	Yearly Pros. (IFRS basis)
Total volume of trading transactions	9,554.9	10,631.6	10,462.1	7,965.1	9,020.5	10,584.4	10,509.1	(-75.3)	13,700.0
Gross trading profit	531.2	596.9	644.8	491.7	522.2	541.5	528.2	(-13.3)	650.0
SGA expenses	-365.3	-393.4	-408.9	-366.9	-371.0	-383.0	-403.4	(-20.4)	-470.0
Provision for doubtful accounts	-0.9	-3.4	-1.8	-5.8	-5.4	-1.2	-1.9	(-0.7)	-5.0
Operating profit	165.0	200.2	234.1	118.9	145.8	157.3	122.9	(-34.4)	175.0
Interest expense-net	-32.7	-43.3	-40.6	-22.8	-18.1	-17.8	-15.9	(+1.9)	-30.0
Dividends received	20.7	23.6	27.7	23.6	19.2	27.4	30.1	(+2.8)	25.0
Others	-4.1	-20.0	-42.3	17.9	-11.1	12.6	22.6	(+10.0)	10.0
Equity in earnings	44.9	55.7	22.0	28.9	71.5	81.5	87.8	(+6.3)	100.0
Income (losses) before income taxes	193.8	216.2	200.9	166.4	207.2	261.0	247.5	(-13.4)	280.0
Provision (benefit) for income taxes	-68.2	-60.5	-80.9	-65.8	-64.5	-83.9	-38.6	(+45.4)	-65.0
Net income (*)	125.6	155.7	120.0	100.6	142.7	177.0	209.0	(+32.0)	215.0
Less net income(loss) attributable to noncontrolling interests (*)	-6.3	-8.4	-8.8	-5.3	-6.1	-4.9	-3.3	(+1.6)	-5.0
Net income(loss) attributable to Marubeni Corp. (*)	119.3	147.2	111.2	95.3	136.5	172.1	205.7	(+33.6)	210.0

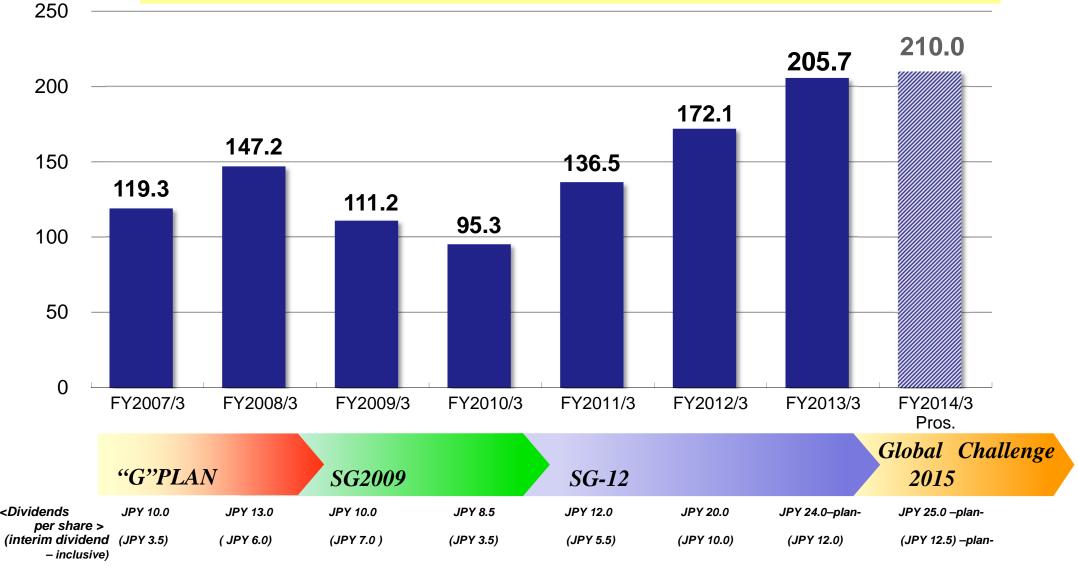


2. Net Income

<FY2013/3 actual>

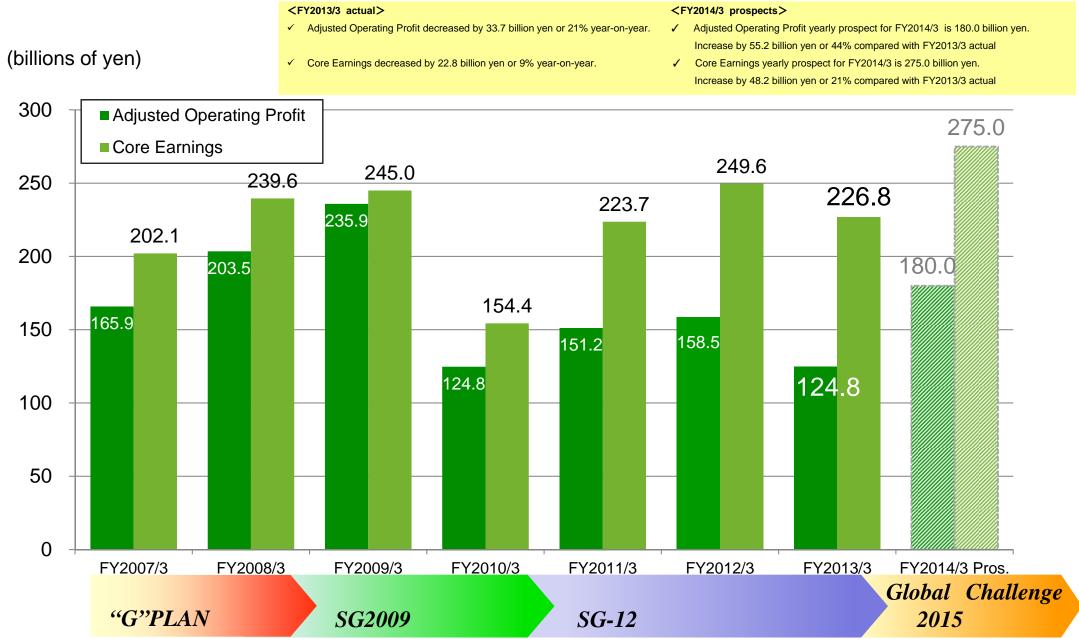
(billions of yen)

- ✓ Increased by 33.6 billion yen or 20% compared with FY2012/3.
- <FY2014/3 prospect>
- ✓ Yearly prospect for FY2014/3 is 210.0 billion yen. Increase by 4.3 billion yen or 2% compared with FY2013/3 actual.





3. Adjusted Operating Profit and Core Earnings





4. Earnings Structure and Business Portfolio

<reference></reference>	Unit	FY2011/3	FY2012/3	FY2013/3
Commodity price	J. III	Actual	Actual	Actual
Oil (WTI)	USD/Barrel	80	95	94
Copper(LME)	USD/MT	7,539	8,811	7,950

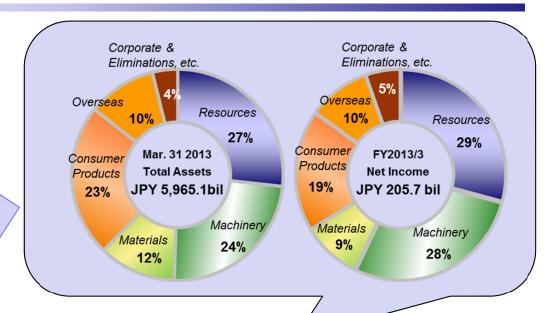
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①Resources: Energy, Metals & Mineral Resources *

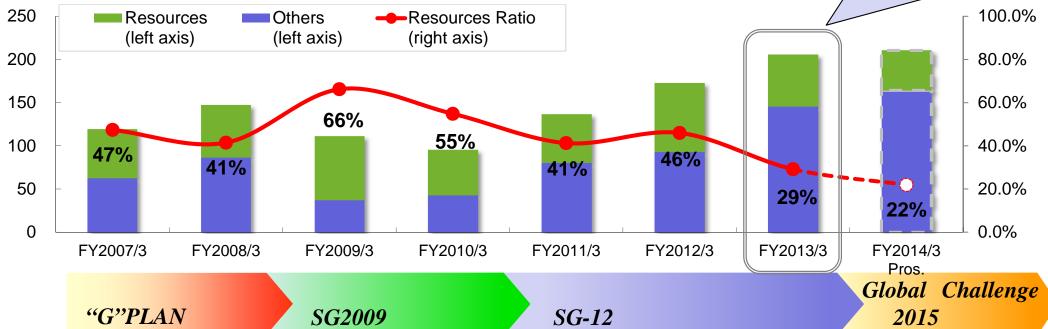
2 Machinery: Transportation Machinery, Power Projects & Infrastructure, Plant & Industrial Machinery

3 Materials: Forest Products, Chemicals

@Consumer Products: Food, Lifestyle, Finance, Logistics & IT Business, Real Estate Development *



(billions of yen)



^{*}Iron and Steel Strategies and Coordination Business is continuously counted among Materials area though the business was Incorporated into Metals and Mineral Resources Segment in FY2011/3. *Real Estate Development Business is continuously counted among Consumer Products area though the business was Incorporated into Corporate & Eliminations, etc in FY2012/3.

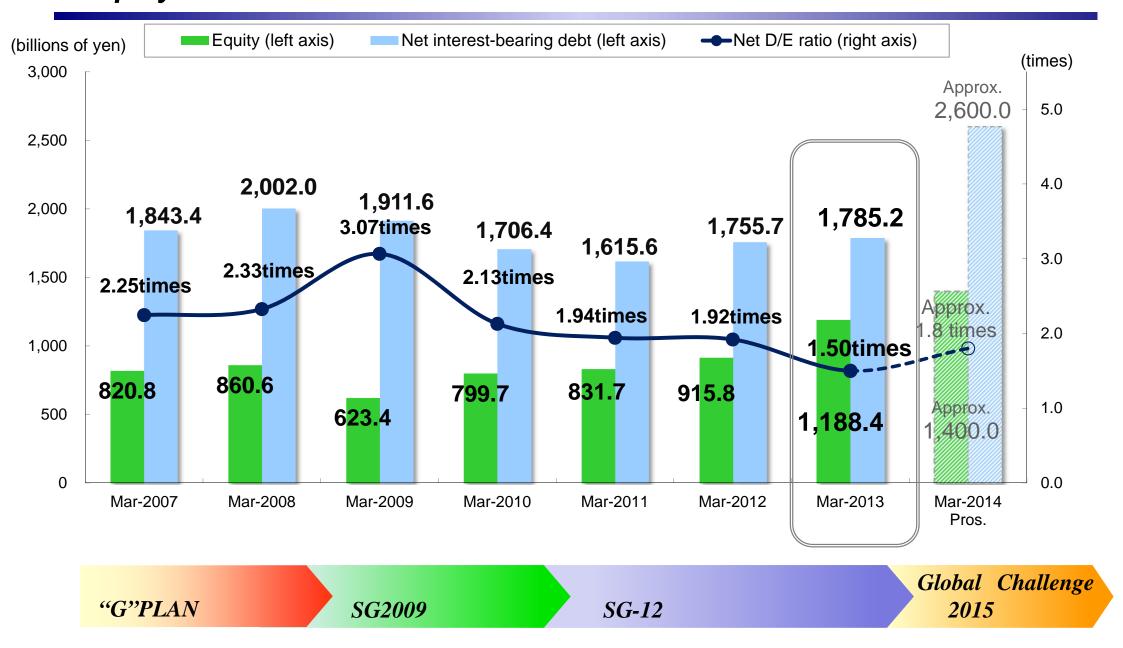


5. Balance Sheets

(billions of yen)	Mar. 2007	Mar. 2008	Mar. 2009	Mar. 2010	Mar. 2011	Mar. 2012	Mar. 2013	Changes (from Mar. 2012)	Mar. 2014 Prospects (IFRS basis)
Current Assets	2,502.6	2,607.9	2,328.8	2,241.1	2,397.8	2,643.9	3,062.7	(+418.8)	-
Investments/Fixed Assets	2,370.7	2,599.3	2,378.6	2,345.4	2,281.3	2,486.0	2,902.4	(+416.4)	-
Total Assets	4,873.3	5,207.2	4,707.3	4,586.6	4,679.1	5,129.9	5,965.1	(+835.2)	-
Short-term loans (*)	334.9	301.4	473.4	332.8	354.2	334.9	470.9	(+135.9)	-
Long-term interest bearing debt	1,943.5	2,140.9	2,060.4	1,967.4	1,902.6	2,148.1	2,266.1	(+118.0)	-
Interest-bearing debt	2,278.4	2,442.3	2,533.8	2,300.1	2,256.8	2,483.0	2,737.0	(+254.0)	-
(*) including current portion of long-term of	lebt and others								
Cash and time deposits	435.0	440.3	622.2	593.7	641.2	727.3	951.7	(+224.4)	<u>-</u>
Net interest-bearing debt	1,843.4	2,002.0	1,911.6	1,706.4	1,615.6	1,755.7	1,785.2	(+29.5)	approx. 2,600.0
Equity	820.8	860.6	623.4	799.7	831.7	915.8	1,188.4	(+272.6)	approx. 1,400.0
Net D/E ratio	2.25 times	2.33 times	3.07 times	2.13 times	1.94 times	1.92 times	1.50 times	(-0.42 points)	approx. 1.8 times
Equity Ratio	15.3%	15.0%	12.0%	16.2%	16.5%	16.6%	19.0%	(+2.4 points)	<u>-</u>
Current Ratio	133.1%	136.5%	134.2%	139.7%	138.1%	143.8%	136.5%	(-7.3 points)	-
ROA	2.52%	2.92%	2.24%	2.05%	2.95%	3.51%	3.71%	(+0.20 points)	<u>-</u>
ROE	16.94%	19.31%	16.51%	14.52%	17.98%	21.17%	20.74%	(-0.43 points)	-

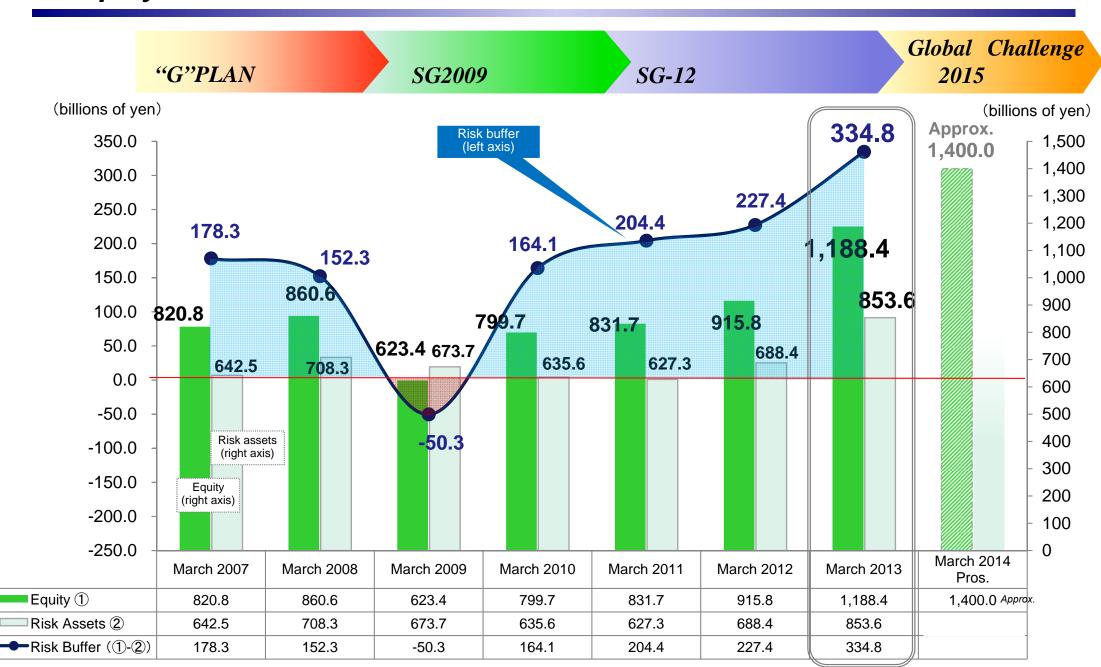


6. Equity and Net D/E Ratio



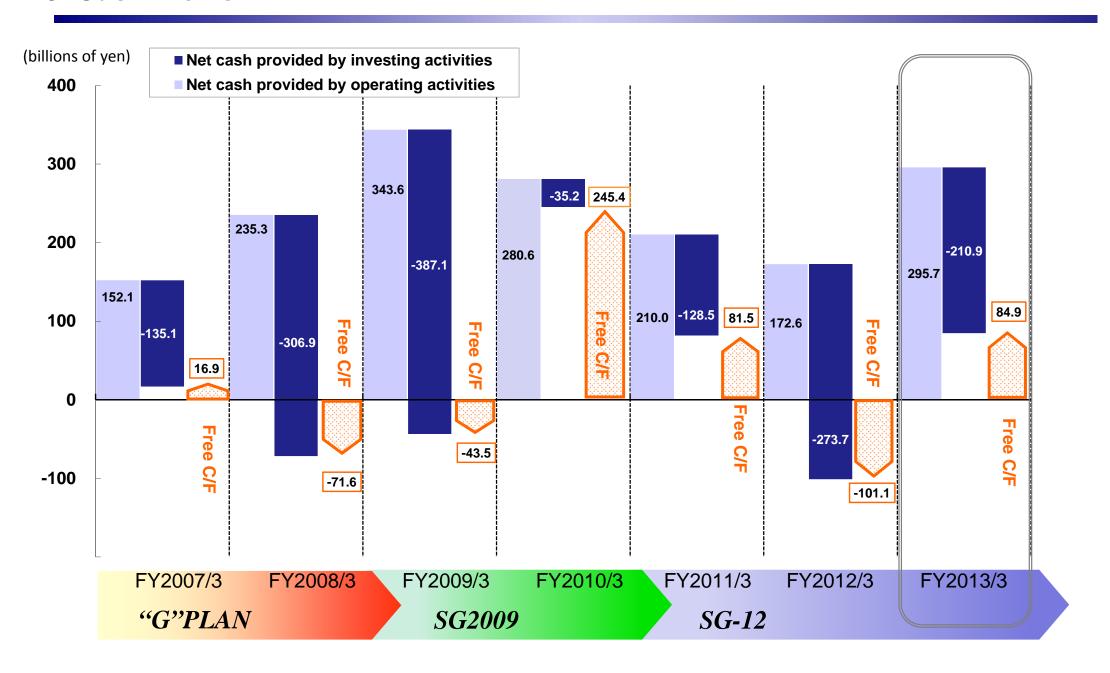


7. Equity and Risk Assets





8. Cash Flows





SG-12 Plan

SG-12 Results

New Investments (gross)

Approx. ¥750 billion

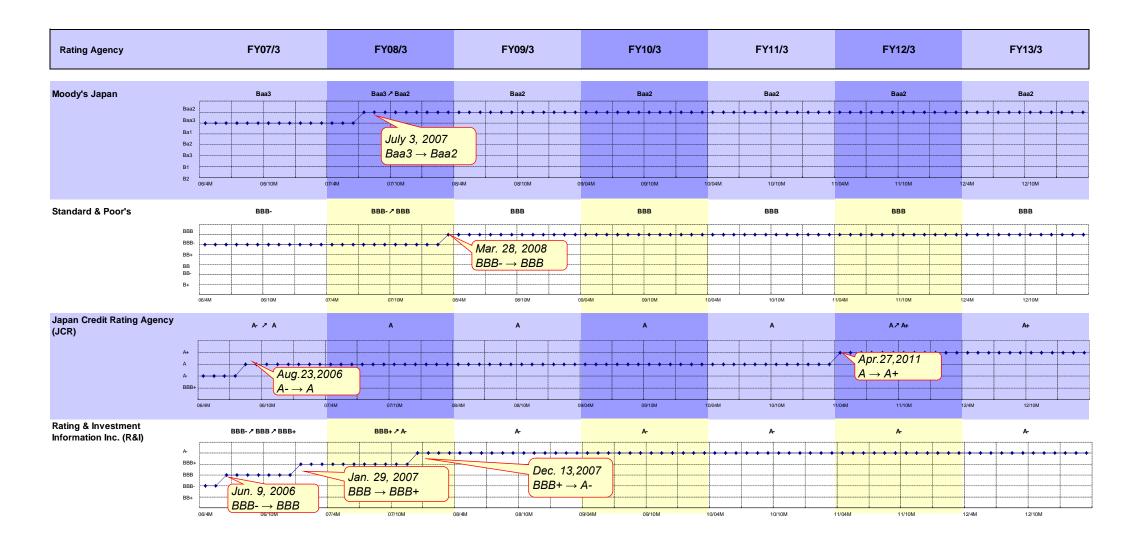
Approx. ¥970 billion(*)

(*)"Gavilon" acquisition included

<priority fields=""></priority>	FY 2011/3	FY 2012/3	FY 2013/3	SG-12 Period	Major Items
Natural Resources	Approx. ¥30 billion	Approx. ¥90 billion	Approx. ¥110 billion	Approx. ¥230 billion	•Gulf of Mexico oil and gas field (U.S.) •Shale oil and gas field (U.S.) •"Roy Hill" iron ore mine (Australia) •"Antucoya" copper mine (Chile) •"Grande Cache" coal mine (Canada), etc.
Infrastructure	Approx. ¥80 billion	Approx. ¥40 billion	Approx. ¥50 billion	Approx. ¥170 billion	•LNG carriers •FPSO (Brazil) •"Seajacks" offshore wind power installation business (UK) •"Paiton 2" coal-fired power plant (Indonesia) •"Sur" natural gas-fired combined cycle power plant (Oman) •"Maynilad" Manila metropolitan area water treatment/sewage utility •"Aguas Nuevas" full service water utility (Chile), etc.
Environment, Essential Living Commodities and Others	Approx. ¥50 billion	Approx. ¥130 billion	Approx. ¥390 billion	Approx. ¥570 billion	"Gavilon" acquisition (U.S.) "Terlogs" grain export terminal (Brazil) "Oita solar power" project "Gunfleet Sands" offshore wind power farm (UK) "Westlake" auto consumer finance company (U.S.) "ACR" reinsurance company (Singapore) "Shanghai Nanxiang housing" development, etc.
Total	Approx. ¥160 billion	Approx. ¥260 billion	Approx. ¥550 billion	Approx. ¥970 billion	

10. Company Ratings





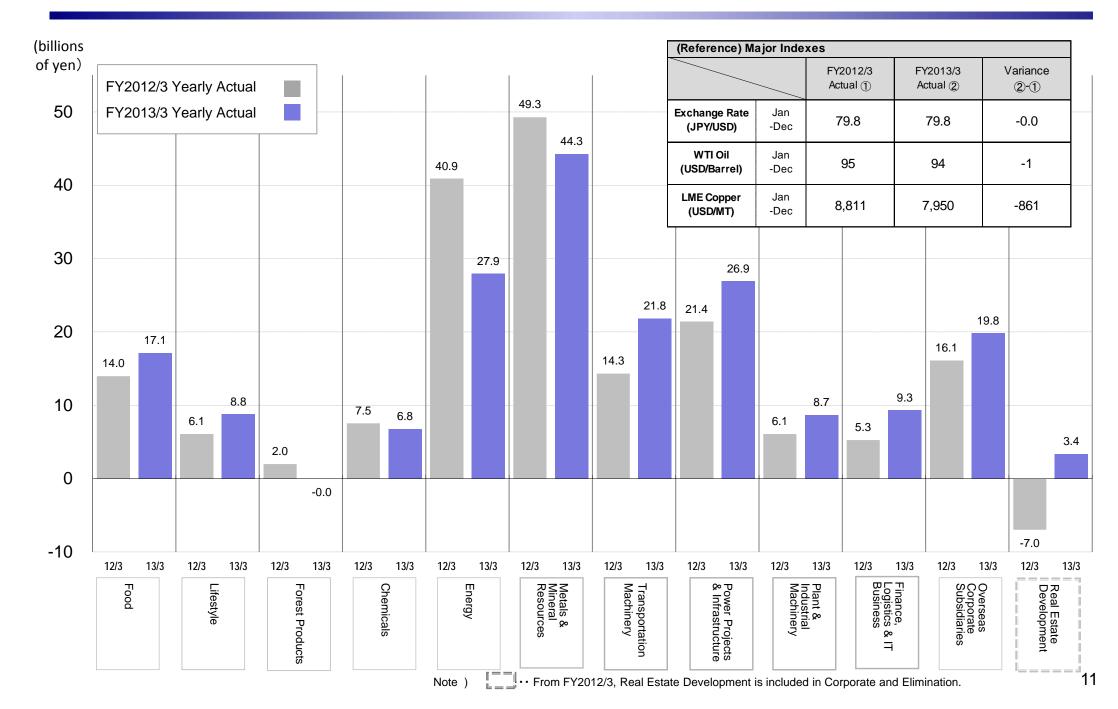


♦ Operating Segment Information ♦

(*Note*) From FY2012/3, former Real Estate Development is included in Corporate and Elimination. In this material, however, figures for Real Estate Development are shown individually.

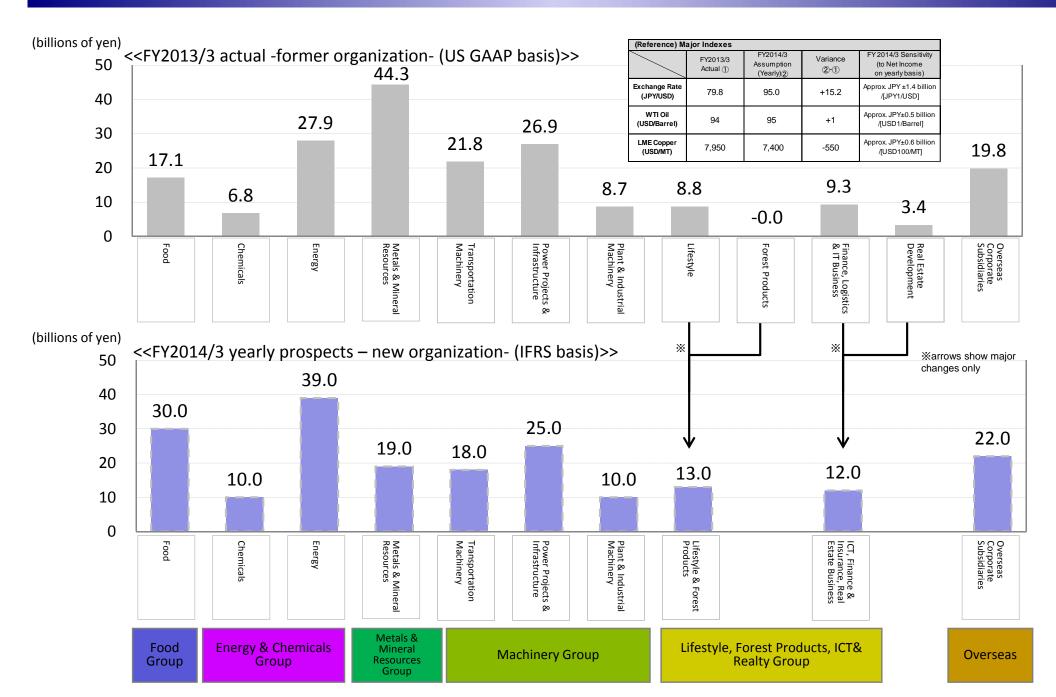


I.(1) Net Income by Operating Segment (FY2012/3, FY2013/3 actual)



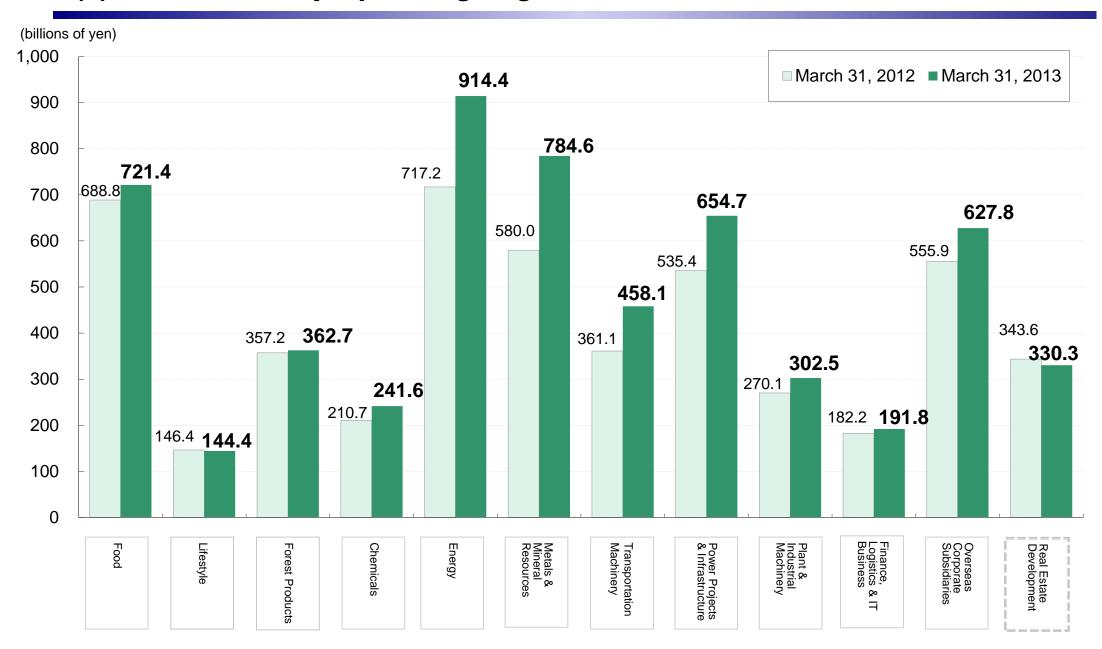


I.(2) Net Income by Operating Segment (FY2013/3 actual, FY2014/3 prospect)





I.(3) Total Assets by Operating Segment





II. Segmental Information

(billions of yen)

F000			
	FY2012/3	FY2013/3	Variance
	Yearly actual	Yearly actual	variance
	1	2	2-1
Gross Trading Profit	100.0	99.4	-0.6
Adjusted Operating Profit	23.1	16.4	-6.7
Equity in earnings (losses) of affiliated companies	2.1	1.6	-0.5
Core Earnings	21.7	14.2	-7.4
Net Income	14.0	17.1	+3.1

Lifestyle			
	FY2012/3	FY2013/3	Variance
	Yearly actual	Yearly actual	variance
	1	2	2-1
Gross Trading Profit	31.8	32.0	+0.3
Adjusted Operating Profit	10.7	10.2	-0.5
Equity in earnings (losses) of affiliated companies	0.3	0.2	-0.1
Core Earnings	10.6	10.2	-0.4
Net Income	6.1	8.8	+2.7

Forest Products

	FY2012/3	FY2013/3	Variance
	Yearly actual	Yearly actual	variance
	1	2	2-1
Gross Trading Profit	29.7	25.8	-4.0
Adjusted Operating Profit	7.2	3.3	-3.9
Equity in earnings (losses) of affiliated companies	-0.5	0.1	+0.6
Core Earnings	4.8	1.5	-3.3
Net Income	2.0	-0.0	-2.0

Chemicals

CHEITICAIS						
	FY2012/3	FY2013/3	Variance			
	Yearly actual	Yearly actual	Variance			
	1	2	2-1			
Gross Trading Profit	26.5	26.4	-0.1			
Adjusted Operating Profit	5.9	4.8	-1.1			
Equity in earnings (losses) of affiliated companies	4.0	1.9	-2.1			
Core Earnings	9.4	6.7	-2.7			
Net Income	7.5	6.8	-0.8			

Fnergy

Equity production

FY2012/3	FY2013/3	Variance
Yearly actual	Yearly actual	variance
1	2	2-1
58.8	52.3	-6.5
32.1	24.9	-7.2
0.8	1.8	+1.0
51.4	47.9	-3.5
40.9	27.9	-13.0
	Yearly actual	Yearly actual Yearly actual (1) (2) 58.8 52.3 32.1 24.9 0.8 1.8 51.4 47.9

FY2012/3

FY2013/3

Metals & Mineral Resource	urc	Resou	Mineral	Ĺ	δ	Metals	
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	FY2012/3	FY2013/3	Variance
	Yearly actual	Yearly actual	variance
	1	2	2-1
Gross Trading Profit	31.6	20.3	-11.4
Adjusted Operating Profit	16.9	4.9	-12.0
Equity in earnings (losses) of affiliated companies	43.7	31.0	-12.7
Core Earnings	58.0	32.8	-25.2
Net Income	49.3	44.3	-5.0

Equity sales volume - actual	FY2012/3	FY2013/3
Coal (ton)	approx. 4.5MIL	approx. 5.7MIL
Copper (ton)	approx. 92K	approx. 134K

Transportation Machinery

Transportation Machinery							
	FY2012/3	FY2013/3	Variance				
	Yearly actual	Yearly actual	variance				
	1	2	2-1				
Gross Trading Profit	43.1	48.0	+5.0				
Adjusted Operating Profit	10.0	10.0	+0.1				
Equity in earnings (losses) of affiliated companies	8.3	13.9	+5.6				
Core Earnings	16.7	20.0	+3.3				
Net Income	14.3	21.8	+7.5				

Power Projects & Infrastructure

	FY2012/3	FY2013/3	Variance
	Yearly actual	Yearly actual	variance
	1	2	2-1
Gross Trading Profit	37.7	25.1	-12.6
Adjusted Operating Profit	10.4	0.2	-10.2
Equity in earnings (losses) of affiliated companies	20.9	28.7	+7.8
Core Earnings	24.2	22.7	-1.5
Net Income	21.4	26.9	+5.5

Plant & Industrial Machinery

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FY2012/3	FY2013/3	Variance					
Yearly actual	Yearly actual	Valiance					
1	2	2-1					
28.2	28.1	-0.					
5.8	3.7	-2.					
2.8	2.7	-0.					
9.2	7.7	-1.					
6.1	8.7	+2.					
	FY2012/3 Yearly actual ① 28.2 5.8 2.8	FY2012/3 FY2013/3 Yearly actual Yearly actual ① ② 28.2 28.1 5.8 3.7 2.8 2.7 9.2 7.7					

Finance, Logistics & IT Business

	FY2012/3	FY2013/3	Variance	
	Yearly actual	Yearly actual		
	1	2	2-1	
Gross Trading Profit	42.5	44.0	+1.5	
Adjusted Operating Profit	4.1	5.7	+1.6	
Equity in earnings (losses) of affiliated companies	-0.3	4.4	+4.7	
Core Earnings	2.6	8.8	+6.2	
Net Income	5.3	9.3	+4.0	

Overseas Corporate Subsidiaries & Branches

	FY2012/3	FY2013/3	Variance					
	Yearly actual	Yearly actual	variance					
	1	2	2-1					
Gross Trading Profit	105.0	112.4	+7.4					
Adjusted Operating Profit	27.0	29.4	+2.4					
Equity in earnings (losses) of affiliated companies	0.8	0.9	+0.0					
Core Earnings	28.2	31.4	+3.3					
Net Income	16.1	19.8	+3.7					

<for reference > Real Estate Development

		FY2012/3	FY2013/3	Variance				
		Yearly actual	Yearly actual	Valiance				
		1	2	2-1				
	Net Income	-7.0	3.4	+10.3				



♦ References

Reference Consolidated Net Profit/Loss of Major Group Companies -1



Operating Segment	Company name	Subsidiary/ Affiliate	Equity portion	FY2012/3 actual	FY2013/3 actual	Variance	Description of business
Food	Columbia Grain	Subsidiary	100.0%	5.9	2.3	-3.7	Grain trading in U.S. and export markets
Food	Marubeni Nisshin Feed Co., Ltd.	Subsidiary	60.0%	0.9	0.8	-0.1	Manufacture of compound feed
Food	Pacific Grain Terminal Ltd.	Subsidiary	78.4%	1.4	0.9	-0.5	Grain warehousing, stevedoring and transportation
Food	Marubeni Chikusan Corporation	Subsidiary	100.0%	1.1	0.1	-0.9	Marketing of livestock, meats and processed products
Food	Yamaboshiya Co., Ltd.	Subsidiary	77.6%	1.4	1.4	-0.0	Wholesale of confectionary
Food	The Nisshin OilliO Group, Ltd. (*1)	Affiliate	15.6%				Seed crushing and sales of edible oils, fine chemicals and healthy food products
Food	The Daiei, Inc. (*1)	Affiliate	29.3%				Supermarket chain
Food	Tobu Store Co., Ltd. (*1)	Affiliate	31.2%				Supermarket chain
Food	The Maruetsu, Inc. (*1)	Affiliate	29.7%				Supermarket chain
Lifestyle	Marubeni Fashion Link, Ltd.	Subsidiary	100.0%	0.9	0.9	-0.1	Wholesale of fabrics, textile products, and fashion accessories
Lifestyle	Marubeni Intex Co., Ltd	Subsidiary	100.0%	0.8	0.9	+0.1	Wholesale of industrial and home interior-use ready-made textile goods and materials.

^(*1) Listed company: We are not able to mention the financial results of these listed companies.

Reference Consolidated Net Profit/Loss of Major Group Companies -2 Marubeni



0							(unit : billions of yen)
Operating Segment	Company name	Subsidiary/ Affiliate	Equity portion	FY2012/3 actual	FY2013/3 actual	Variance	Description of business
Forest Products	Marubeni Pulp & Paper Sales Co., Ltd.	Subsidiary	100.0%	2.2	2.0	-0.3	Wholesale of all types of paper
Forest Products	Koa Kogyo Co., Ltd.	Subsidiary	80.0%	0.7	0.2	-0.6	Manufacture of corrugating medium and printing paper
Forest Products	Marubeni Building Materials Co., Ltd.	Subsidiary	100.0%	0.6	0.5	-0.1	Wholesale of wood products and construction materials
Forest Products	Fukuyama Paper Co., Ltd.	Subsidiary	55.0%	0.4	0.4	-0.0	Manufacture of corrugating medium and paper tube materials
Forest Products	MUSI Pulp Project	Subsidiary	TEL 85.1% MHP 60.0%	0.5	-1.7	-2.2	Afforestation, production and sales of pulp in Indonesia
Forest Products	WA Plantation Resources	Subsidiary	100.0%	-0.2	0.2	+0.4	Wood chip production and plantation in Australia
Forest Products	Marusumi Paper Co., Ltd.	Affiliate	32.2%	-0.5	0.7	+1.3	Manufacture and sales of printing paper and pulp
Forest Products	Daishowa-Marubeni International	Affiliate	50.0%	0.6	-0.2	-0.8	Manufacture and sales of pulp in Canada
Chemicals	Marubeni Plax Corporation	Subsidiary	100.0%	0.4	0.4	-0.1	Sales and foreign trade of plastic products and resin
Chemicals	Marubeni Chemix Corporation	Subsidiary	100.0%	0.4	0.5	+0.1	Sales and foreign trade of organic chemicals and specialty chemicals
Chemicals	Agrovista	Subsidiary	100.0%	0.6	0.8	+0.1	Holding company of agrochemicals distributors in UK and the Netherlands
Chemicals	Shen Hua Chemical	Affiliate	22.6%	2.2	0.8	-1.4	Manufacture and sales of synthetic rubber
Chemicals	TSRC-UBE(Nantong)Chemical Industrial	Affiliate	20.0%	0.6	0.2	-0.4	Manufacture and sale of polybutadiene rubber
Energy	Total of energy concession business	Subsidiary	100.0%	14.1	16.0	+1.9	Oil and gas development and production
Energy	MIECO	Subsidiary	100.0%	0.0	0.3	+0.2	Petroleum trading primarily in North America and the Pacific Rim
Energy	Shenzhen Sino-Benny LPG	Affiliate	30.0%	0.1	0.1	-0.0	Import and sales of LPG in China

Reference Consolidated Net Profit/Loss of Major Group Companies -3 Marubeni



							(unit : billions of yen)
Operating Segment	Company name	Subsidiary/ Affiliate	Equity portion	FY2012/3 actual	FY2013/3 actual	Variance	Description of business
Metals & Mineral Resources	Marubeni Coal	Subsidiary	100.0%	21.2	12.8	-8.4	Investment in coal business in Australia
Metals & Mineral Resources	Marubeni Aluminum Australia	Subsidiary	100.0%	1.5	0.6	-0.9	Investment in aluminum business in Australia and sales of aluminum ingots
Metals & Mineral Resources	Marubeni Metals & Minerals (Canada)	Subsidiary	100.0%	1.8	1.5	-0.3	Investment in aluminum business in Canada, sale of aluminum ingots
Metals & Mineral Resources	Marubeni Los Pelambres Investment	Subsidiary	100.0%	14.9	15.5	+0.6	Investment in copper mines in Chile
Metals & Mineral Resources	Resource Pacific Holdings	Affiliate	22.2%	1.7	-0.4	-2.1	Investment in Ravensworth coal mine in Australia
Metals & Mineral Resources	Marubeni-Itochu Steel Inc.	Affiliate	50.0%	12.9	12.8	-0.1	Manufacture, processing, import, export and sales of steel products
Transportation Machinery	Marubeni Aviation Services	Subsidiary	100.0%	2.6	1.8	-0.8	Investment in aircraft engine development programs and leasing of aircraft
Transportation Machinery	Marubeni Auto Investment (UK)	Subsidiary	100.0%	0.3	0.4	+0.1	Sales and service of vehicles
Transportation Machinery	Marubeni Auto Investment (USA) (Westlake Service)	Subsidiary	100.0%	1.0	1.5	+0.5	Automotive finance service in USA
Transportation Machinery	Marubeni Komatsu	Subsidiary	100.0%	0.3	0.4	+0.1	Import, sale and servicing of construction machinery
Transportation Machinery	Marubeni Maquinarias Mexico	Subsidiary	100.0%	0.2	0.0	-0.2	Import, sale and servicing of construction machinery and other products manufactured by Komatsu Ltd.
Power Projects & Infrastructure	Axia Power Holdings	Subsidiary	100.0%	6.0	9.2	+3.2	Holding company of overseas power assets
Power Projects & Infrastructure	Aguas Decima	Subsidiary	100.0%	0.4	0.4	-0.0	Water and wastewater works in Valdivia, Region of Los Rios, Chile
Power Projects & Infrastructure	TeaM Energy Corporation	Affiliate	50.0%	3.8	4.5	+0.7	Holding company for the Ilijan, Pagbilao and Sual power plants in the Philippines
Power Projects & Infrastructure	Mesaieed Power Company	Affiliate	30.0%	1.6	1.7	+0.1	IPP in Mesaieed, Qatar
Power Projects & Infrastructure	PPN Power	Affiliate	26.0%	0.5	0.3	-0.2	IPP in India
Power Projects & Infrastructure	TAPAL ENERGY	Affiliate	40.0%	0.3	0.5	+0.1	Sales of diesel-generated electricity produced in Pakistan





Operating Segment	Company name	Subsidiary/ Affiliate	Equity portion	FY2012/3 actual	FY2013/3 actual	Variance	Description of business
Plant & Industrial Machinery	Midwest Railcar Corporation	Subsidiary	100.0%	0.7	1.7	+1.0	Carriage car leasing business in the States
Finance, Logistics & IT Business	Marubeni Information Systems Co., Ltd.	Subsidiary	100.0%	1.5	1.4	-0.2	Operation and development of information and communication systems
Finance, Logistics & IT Business	Marubeni Access Solutions Inc.	Subsidiary	100.0%	1.1	1.8	+0.8	Internet access service, ASP and iDC service provider
Finance, Logistics & IT Business	Marubeni Telecom Co., Ltd.	Subsidiary	100.0%	1.1	1.1	+0.0	Sales of telecommunications services and equipment, IT solutions and mobile contents
Finance, Logistics & IT Business	Marubeni Safenet Co., Ltd.	Subsidiary	100.0%	0.5	0.6	+0.1	Insurance agency
Finance, Logistics & IT Business	Marubeni Logistics Corporation	Subsidiary	100.0%	0.4	0.5	+0.1	General international logistics
Overseas corporate subsidiaries & branches	Marubeni America	Subsidiary	100.0%	11.9	15.8	+3.9	Overseas corporate subsidiary in US
Overseas corporate subsidiaries & branches	Marubeni Europe	Subsidiary	100.0%	0.9	0.7	-0.2	Overseas corporate subsidiary in Europe
Real Estate Development	Shanghai House Property Dev. (*2)	Subsidiary	60.0%	0.3	0.4	+0.0	Housing development in Shanghai, China
Real Estate Development	Marubeni Community Co., Ltd. (*2)	Subsidiary	100.0%	0.7	0.9	+0.1	Property management of condominiums, office buildings and commercial complexes, etc.
Real Estate Development	Marubeni Real Estate Co., Ltd. (*2)(*3)	Subsidiary	100.0%	0.8	0.8	+0.1	Development and leasing of real estate

^(*2) From FY2012/3, Real Estate Development is included in Corporate and Elimination.

^(*3) Marubeni Real Estate Co., Ltd. merged IMT as of April 1, 2012. (equity portion / Marubeni Corp. 50%, Marubeni Real Estate Co. 50%) The figure for FY2012/3 has been altered accordingly.