

News Release July 31, 2013 TMJ Inc.

TMJ Inc. acquires BiOS Inc., a bilingual IT outsourcing services provider as a wholly owned subsidiary to expand its IT outsourcing services and strengthen bilingual human resource solutions.

TMJ Inc. (Head Office: Shinjuku-ku, Tokyo, CEO: Junichi Hayashi) part of Benesse Group has concluded the acquisition of BiOS Inc. (Head Office: Minato-ku, Tokyo), a bilingual IT outsourcing service provider.

About BiOS

BiOS Inc., previously a division of LINC Media Inc., became a separate entity in 2010, and has been providing bilingual IT services in Tokyo for over 15 years. Employing IT bilingual professionals, BiOS provides helpdesk/ datacenter managed services, in addition dispatch/ recruitment services to more than 80 major international companies in Japan. Over the years, BiOS has also built up a strong global partnership network.

> Purpose of the acquisition

With the acquisition of BiOS Inc, TMJ's goal is to leverage both company's IT outsourcing strengths and expand clientele and businesses to new segments such as IT related companies and other foreign firms. Further, TMJ aims to accomplish a level of corporate synergy where for example clientele of BiOS can be offered TMJ's extensive BPO services, or utilizing BiOS's strong global partner network, TMJ can further broaden its global business development such as Value Communication Services Inc, a Chinese contact center service provider established by TMJ in 2002.





Date of Establishment: Aug 25th, 2010

Registered Address: Roppongi OG building 3F, 1-3-4 Nishi-Azabu, Minato-ku, Tokyo

CEO: Atsushi Wada 和田 淳

Primary Business: 1. Bilingual IT Support Outsourcing Services

Helpdesk and Datacenter Managed Services
Dispatch and recruit bilingual IT resources

2. Project/Shared Services

Office Move, Hardware/Software Procurement

IT Service Desk and Onsite IT Support

URL http://www.biosjp.com

<TMJ Inc. Outline> (http://www.tmj.jp/)

TMJ is a spin off from Benesse Corporation's in-house center, "Shinken Zemi", and became a separate entity in 1992. With its know-how on product and quality control cultivated from TMJ's continual membership system, TMJ provides services such as design and management of contact centers, analysis, recruitment and staff training to various clients. On July 2012, -marking TMJ's 20th anniversary, TMJ (formerly known as Telemarketing Japan) officially changed its name to TMJ Inc, the company has since been expanding its businesses to areas such as BPO (Business Process Outsourcing) including back office business, in addition to the contact center business.

• Date of Establishment : April 1992

Main office place : 7-20-1 Nishi-Shinjuku, Shinjuku-ku, Tokyo, Japan

• CEO : Junichi Hayashi

• Capital : 300,000,000 JPY (Invested: Benesse Holdings Inc. 60%, Marubeni

Corporation 40%)

• Branch Offices : Tokyo, Sapporo, Sendai, Nagoya, Osaka, Okayama, Kita-Kyushu,

Fukuoka, Saga, Kumamoto, Kagoshima and Shanghai (China)

• Primary Business : Investigating, designing and operating the contact centers, and

development of human resources, worker dispatch, education/training and BPO related to the operation of the contact centers. Management of the back office business such as

human resources, general affairs and finance.

■Contact

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