

**Summary of Consolidated Financial Statements**  
**for 1st Quarter of FY 2001**

*\* This document is an English translation of a statement written initially in Japanese.  
The original in Japanese should be considered the primary version.*

**Disclaimer Regarding Forward-Looking Statements**

This document contains forward-looking statements about the performance of Marubeni and its Group companies, based on management's assumptions in light of current information. The following factors may therefore influence actual results.

These factors include consumer trends in Japan and in major global markets, private capital expenditures, currency fluctuations, notably against the U.S. dollar, materials prices, and political turmoil in certain countries and regions.

**MARUBENI CORPORATION**

August 8, 2001

**Summary of Consolidated Financial Statements for 1st Quarter of FY 2001**

**(US GAAP basis)**

Company name : Marubeni Corporation

Code Number : 8002

Listed : Tokyo, Osaka, Nagoya, Fukuoka, Sapporo

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**1. Consolidated financial results for 1st quarter of FY 2001 (April 1, 2001 - June 30, 2001)**

	(billions of yen)			(billions of yen)		<Reference> (billions of yen)
	1st quarter FY2001	1st quarter FY2000	Variance from previous year	Interim FY2000	Year-end FY2000	Figure published in May, 2001 Interim prospects FY2001
Total volume of trading transactions	1,943.2	1,976.2	- 33.0	4,499.5	9,436.9	4,300.0
Gross trading profit	103.9	107.7	- 3.9	242.1	479.8	-
Net operating profit	5.1	12.7	- 7.5	28.9	41.5	-
Net income	0.6	4.2	- 3.6	6.1	15.0	2.5

	(billions of yen)		
	1st quarter FY2001	Year-end FY2000	Variance
Total assets	5,313.0	5,320.6	- 7.6
Net interest bearing debt (less cash and cash equivalents, and time deposits)	3,170.7	3,089.8	80.9
Shareholders' equity	360.5	342.3	18.2

(Note 1) The results of the 1st quarter are not audited by independent public accountants.

(Note 2) Disclosure of quarterly consolidated financial statements has started from this quarter.

(Note 3) For this 1st quarter, we apply Statement of Financial Accounting Standards No. 133 "Accounting for derivative instruments and hedging activities" and Standards No. 138 "Accounting for derivative instruments and hedging activities (Revision of Standards No.133)".

(Note 4) Number of subsidiaries : 409 Number of affiliated companies : 187

**2. Outline of consolidated financial results**

Total volume of trading transactions for this 1st quarter has decreased 1.7% to 1,943 billion yen.

As a result, we have achieved 45.2% of the interim fiscal year's prospects of 4,300 billion yen.

Gross trading profit was 104 billion yen, a decrease by 3.6%.

Net operating profit decreased 59.4% to 5.1 billion yen, due to a decrease of gross trading profit, and also an increase in expenses for doubtful accounts and SGA expenses.

Net income decreased 85.5% to 0.6 billion yen, which was a 24.2% achievement of the interim fiscal year's prospects of 2.5 billion yen.

**3. Prospects for Interim FY2001**

Prospects for Interim FY2001 at present, is the same as our estimate of business results released May, 2001: total volume of trading transactions of 4,300 billion yen, and net income of 2.5 billion yen.

## Consolidated Statements of Income

Marubeni Corporation

	(billions of yen)				Reference
	1st quarter FY2001	1st quarter FY2000	Variance	Ratio	FY01
Total volume of trading transactions	1,943.2	1,976.2	- 33.0	- 1.7%	9,436.9
Gross trading profit	103.9	107.7	- 3.9	- 3.6%	479.8
(ratio)	( 5.35%)	( 5.45%)			( 5.08%)
Expenses:					
Selling, general and administrative expenses	- 97.3	- 96.1	- 1.2	1.3%	- 400.4
Provision for doubtful accounts	- 1.4	1.0	- 2.4	-	- 37.9
Total	- 98.8	- 95.1	- 3.7	3.9%	- 438.3
Operating profit	5.1	12.7	- 7.5	- 59.4%	41.5
Other Income (expenses):					
Interest expense (net of interest income)	- 8.0	- 8.7	0.7	- 7.8%	- 29.5
Dividends	2.5	2.3	0.2	8.9%	7.7
Gain (loss) on investment securities	4.7	6.7	- 2.1	-	2.3
Gain (loss) on property and equipment	0.1	0.8	- 0.7	-	3.7
Others -net	- 1.5	- 2.9	1.4	-	- 19.0
Total	- 2.4	- 1.8	- 0.5	-	- 34.8
Income before income taxes and equity in earnings	2.8	10.8	- 8.0	- 74.3%	6.7
Provision for income taxes	- 4.0	- 9.2	5.2	- 56.6%	- 8.5
Income (loss) before equity in earnings	- 1.2	1.6	- 2.8	-	- 1.8
Equity in earnings of affiliated companies - net (after income tax effects)	1.8	2.6	- 0.7	- 28.9%	16.9
Net income	0.6	4.2	- 3.6	- 85.5%	15.0

(Note 1) The results of the 1st quarter are not audited by independent public accountants.

(Note 2) This financial statement is according to US GAAP.

## Consolidated Balance Sheets

Marubeni Corporation

(billions of yen)

<b>ASSETS</b>	June-01	Mar-01	variance
<b>Current assets:</b>			
Cash and cash equivalents, and time deposits	302.7	338.5	-35.8
Marketable securities	109.5	87.4	22.1
Notes and accounts receivable - trade (less allowance for doubtful accounts)	1,547.1	1,646.3	-99.3
Inventories	522.5	481.2	41.3
Prepaid expenses and other current assets	226.3	219.3	7.0
<b>Total current assets</b>	<b>2,708.1</b>	<b>2,772.8</b>	<b>-64.7</b>
<b>Investments and long-term receivables:</b>			
Investments	1,251.2	1,244.1	7.1
Notes, loans and accounts receivable - trade (less allowance for doubtful accounts)	498.3	512.0	-13.8
<b>Total investments and long-term receivables</b>	<b>1,749.5</b>	<b>1,756.2</b>	<b>-6.7</b>
<b>Property and equipment, less accumulated depreciation</b>	<b>537.9</b>	<b>532.7</b>	<b>5.1</b>
<b>Other assets</b>	<b>317.6</b>	<b>258.9</b>	<b>58.7</b>
<b>Total assets</b>	<b>5,313.0</b>	<b>5,320.6</b>	<b>-7.6</b>

(billions of yen)

<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>	June-01	Mar-01	variance
<b>Current liabilities</b>			
Short-term loans and current portion of long-term debt	1,297.2	1,311.5	-14.3
Notes and accounts payable - trade	1,047.9	1,127.8	-79.9
Accrued and other current liabilities	293.1	285.9	7.2
<b>Total current liabilities</b>	<b>2,638.2</b>	<b>2,725.2</b>	<b>-87.0</b>
<b>Long-term debt, less current portion</b>	<b>2,258.3</b>	<b>2,193.8</b>	<b>64.5</b>
<b>Other liabilities</b>	<b>24.1</b>	<b>28.7</b>	<b>-4.7</b>
<b>Minority interest in consolidated subsidiaries</b>	<b>32.0</b>	<b>30.6</b>	<b>1.4</b>
<b>Shareholders' equity</b>			
Common stock	194.0	194.0	-
Additional paid-in capital	217.0	217.0	0.0
Retained earnings	22.3	21.7	0.6
Accumulated other comprehensive losses (Note)			
Net unrealized gains (losses) on investment securities	-10.2	-14.2	4.0
Currency translation adjustments	-62.6	-76.2	13.6
Accumulated other comprehensive losses (Note)	-72.8	-90.4	17.6
<b>Total shareholders' equity</b>	<b>360.5</b>	<b>342.3</b>	<b>18.2</b>
<b>Total liabilities and shareholders' equity</b>	<b>5,313.0</b>	<b>5,320.6</b>	<b>-7.6</b>

(Note 1) The results of the 1st quarter are not audited by independent public accountants.

(Note 2) This financial statement is according to US GAAP.

## Segment Information

Marubeni Corporation

1st Quarter of FY2001 (April 1, 2001 ~ June 30, 2001)

(billions of yen)

	IT business	Utility & Infrastructure	Plant & Ship	Transportation & Industrial Machinery	Energy	Metals & Mineral Resources
Total volume of trading transactions	119.4	43.9	85.6	106.2	468.6	119.0
Gross operating profit	8.8	2.6	3.0	11.3	8.0	3.9
Net income	-3.9	3.1	-3.2	0.4	2.1	1.0
Segment assets	294.4	204.3	569.5	359.7	298.3	212.2
	Iron & Steel	Chemicals	Forest Products & General Merchandise	Agri-marine products	Textile	
Total volume of trading transactions	110.3	131.3	187.1	200.8	96.1	
Gross operating profit	5.6	6.5	10.1	14.1	7.1	
Net income	-1.0	-0.6	0.4	0.3	0.4	
Segment assets	242.6	178.7	362.3	348.6	167.7	
	Development & Construction	Finance & Logistics	Domestic branches and offices	Overseas corporate subsidiaries and branches	Corporate and elimination etc.	Consolidated
Total volume of trading transactions	38.3	11.3	76.8	285.3	-136.8	1,943.2
Gross operating profit	6.0	1.7	1.1	15.7	-1.5	103.9
Net income	-1.8	1.0	-0.6	-2.0	4.9	0.6
Segment assets	444.8	454.6	156.5	643.5	375.5	5,313.0

1st Quarter of FY2000 (April 1, 2000 ~ June 30, 2000)

(billions of yen)

	IT business	Utility & Infrastructure	Plant & Ship	Transportation & Industrial Machinery	Energy	Metals & Mineral Resources
Total volume of trading transactions	91.1	11.4	142.4	175.8	362.2	118.5
Gross operating profit	4.6	-0.1	2.2	12.7	8.0	4.3
Net income	-1.8	-2.3	-8.1	-0.4	2.6	0.6
Segment assets	280.1	215.0	570.2	538.9	250.4	214.4
	Iron & Steel	Chemicals	Forest Products & General Merchandise	Agri-marine products	Textile	
Total volume of trading transactions	122.7	131.5	188.8	204.2	102.2	
Gross operating profit	5.9	7.3	11.0	15.3	6.9	
Net income	-0.7	1.6	3.5	1.9	-1.9	
Segment assets	241.5	178.3	364.9	350.2	188.6	
	Development & Construction	-	Domestic branches and offices	Overseas corporate subsidiaries and branches	Corporate and elimination etc.	Consolidated
Total volume of trading transactions	43.8	-	84.3	317.7	-120.3	1,976.2
Gross operating profit	6.7	-	2.8	13.7	6.4	107.7
Net income	-2.5	-	0.4	-1.1	12.3	4.2
Segment assets	446.6	-	156.4	618.6	839.5	5,453.6

(Note 1) The above operating segment information is not audited by independent public accountants.

(Note 2) Inter-segment trading volume is based on ordinary market price. Segment P/L is based on Japanese Accounting Standard, and the difference between US and Japanese accounting standard is included in "Corporate and elimination etc".

(Note 3) "Finance & Logistics" is added as a new operating segment from this term.

Figures for "Finance & Logistics" for the 1st quarter of FY2000 are included in "Corporate and elimination etc".

August 8, 2001

Marubeni Corporation

### **Dissolution of Subsidiaries**

- 1. Name of Subsidiary: Marubeni Italia SPA**
- 1) Reason for dissolution: Transferring its trade rights to Marubeni Europe PLC, aiming to improve managerial efficiency.
- 2) Company profile:
- Location: Milan, Viale della Liberazione 18
  - Representative: TODOROKI, Shunichi
  - Capital Stock: ITL 2,500 million
  - Major shareholder(s): Marubeni Corporation 100%
- 3) Prospects: Resolved dissolution on May 10, 2001.  
Liquidation is to be completed by fiscal year end of FY2001.  
Losses on non-consolidated and consolidated basis are insignificant.
- 2. Name of Subsidiary: Barudan Trading SA**
- 1) Reason for dissolution: Withdrawal from sales of "Barudan" embroidery machine without renewing the sales contracts. The company's assets are to be disposed.
- 2) Company profile:
- Location: Route de Molsheim, 67870 Bishoffsheim, France
  - Representative: HASHIMOTO, Hideki
  - Capital Stock: Euro 1.5 million
  - Major shareholder(s): Marubeni Corporation 100%
- 3) Prospects: Resolved dissolution on July 16, 2001.  
Liquidation is to be completed by fiscal year end of FY2001.  
Losses on non-consolidated and consolidated basis are insignificant.