

## Marubeni Enters into a Contract with Honda to become a HondaJet Dealer

Marubeni Aerospace Corporation (hereinafter, "Marubeni Aerospace"), a wholly owned subsidiary of Marubeni Corporation (hereinafter, "Marubeni"), has entered into a contract with Honda Aircraft Company (hereinafter, "HACI"), a subsidiary of Honda Motor Co. Ltd. (hereinafter, "Honda"), under which Marubeni Aerospace will become the sole dealer of HondaJet (a light business jet developed by HACI) in Japan.

Beginning with the domestic sale of the HondaJet Elite (the newest model of HondaJet which is currently on the market in North America, Central America, South America, Europe, Southeast Asia, China, India and the Middle East), this contract stipulates that Marubeni Aerospace, under the name HondaJet Japan, will be a total service dealer handling everything from sales to aircraft operations.

In 2017, HondaJet delivered the most aircrafts worldwide in the "light jet" category; the HondaJet Elite, the newest model of HondaJet, boasts top class standards (according to Honda data) for all primary performance items in light business jets including fuel, top speed and cabin size.

As a specialized trading company in the aerospace industry, Marubeni Aerospace is not only responsible for sales, but also aircraft operations and chartering for the domestic business jet industry. Marubeni Aerospace is a leading company in the industry with more than 30 years of experience including more than 10 years under its previous name, Okura & Co., Ltd. Aircraft Department.

In the aviation sector, Marubeni has extensive experience in providing agency services, aircraft leasing, engine leasing, aviation parts trading, airport ground handling services, and various other services. With a number of large scale events coming up, opportunities in the domestic business jet industry are projected to increase, and Marubeni, through its participation in the sale of HondaJet and other peripheral businesses, will be looking to capitalize on those opportunities by growing its presence in aircraft maintenance and servicing, as well as operational support.

### <Details of the HondaJet Elite>

Seating Capacity: Max.7 (including crew).

\*Standard arrangement is 1 crew + 5 passengers with the option to add 1 additional passenger.

Engine : GE Honda Aero Engines (GHAE) HF120

Max Cruise Altitude : 43,000ft (13,106m)

Length x Width x Height : 42.62ft x 39.76ft x 14.90ft (12.99m x 12.12m x 4.54m)

Max Cruise Speed: 422 KTAS (approximately 782km/h) (FL300, ISA)

Range : 1,437nm (2,661km)

# Marubeni

Aircraft Color: Can choose from one of 5 standard colors (Blue, Red, Silver, Yellow and Green) or from 3 additional specialty colors (Ice blue, Ruby red and Monarch orange)

## <Outline of Honda Motor Co., Ltd>

Company Name: Honda Motor Co., Ltd

Location: 2-1-1, Minami-Aoyama, Minato-ku, Tokyo, Japan

Representative: President and Representative Director Takahiro Hachigo

Established: September 1948

Main Business Activities: Research & Development, Production and Sales of automobiles, motorcycles, and power products

## <Outline of Honda Aircraft Company>

Company Name: Honda Aircraft Company, LLC

Location: Greensboro, State of North Carolina, U.S.A.

Representative: President & CEO Michimasa Fujino

Established: August 2006

Main Business Activities: Development, Production and Sales of HondaJet

## <Press Conference>



## <HondaJet Elite>

